

No: AO/63/2021/NISH/FEB26

18-05-2026

NOTICE INVITING EXPRESSION OF INTEREST (EOI)

For the Supply of Advanced Hearing Aid Devices and Accessories National Institute of Speech and Hearing (NISH), Akkulam, Thiruvananthapuram, Kerala

The National Institute of Speech and Hearing (NISH), Akkulam, Thiruvananthapuram, invites Expressions of Interest (EOI) from reputed hearing aid manufacturers and their authorized distributors, registered in India, for the supply of hearing aid devices and accessories to beneficiaries at affordable prices.

1. Introduction

The National Institute of Speech and Hearing (NISH) is a comprehensive multi-purpose institute focusing on the identification, intervention, rehabilitation, and education of individuals with disabilities. Since its inception in 1997, NISH has made significant contributions toward improving the quality of life of persons with disabilities.

The Department of Audiology and Speech-Language Pathology at NISH provides clinical services to individuals with communication disorders, particularly hearing disorders, across all age groups from pediatrics to geriatrics. Audiology clinical services include screening and diagnostic hearing evaluations, vestibular evaluations, hearing aid trials, fitting, and regular follow-up services.

NISH proposes to establish direct arrangements with hearing aid manufacturers/authorized dealers/ distributors for the supply of trial hearing aids for conducting trials and fittings, and for dispensing hearing aids to clients.

2. Scope of Contract

Interested manufacturers/authorized distributors shall be required to:

1. Supply sample/trial hearing aids of all models from basic to premium platforms for different fitting ranges, along with programming accessories (including interfaces, cables, flexes, and adaptors) for conducting hearing aid trials at NISH.
2. Supply hearing aids across all models and fitting ranges (Body Level, BTE, RIC, ITE, ITC, CIC, CROS, BC) and all the hearing aid accessories at the maximum discounted rate, exclusively quoted as "Institutional Price."
3. Provide trial pieces, programming software/hardware, accessories, and training to NISH-authorized personnel.
4. Replace or upgrade trial units as and when required.
5. Submit a comprehensive price list and service center directory. The offered price shall remain valid for three (3) years from the date of execution of the agreement.
6. Ensure warranty coverage for all devices and supply batteries with each hearing aid.
7. Facilitate service and repairs through authorized service centers nationwide.
8. Accept monthly payments for devices sold to the beneficiaries.
9. Accept return of unsold stocks that have not been delivered to beneficiaries due to valid reasons.
10. Enter into a formal agreement with NISH.

11. Provide warranty cards and batteries with every hearing aid supplied.
12. Provision for adding new hearing aids or incorporating technological advancements to the existing hearing aids at the offered discounted price, as agreed upon under mutually accepted terms and conditions

4. Submission of EOI

Interested parties are requested to submit their Expression of Interest (EOI) along with the following documents:

1. Company Profile
2. Product Catalogue
3. Price List exclusively quoted for NISH
4. Authorization Certificate (in case of distributors/dealers)

All documents shall be duly signed and sealed by the authorized signatory and enclosed in a sealed cover. The same shall be addressed to:

The Executive Director
National Institute of Speech & Hearing
NISH Road, Sreekariyam P.O.
Thiruvananthapuram – 695 017

The Expression of Interest (EOI) must reach the above office on or before 3:00 PM on 05.06.2026. The envelope shall be superscribed with: "Expression of Interest for the Supply of Hearing Aids and Accessories at NISH."

5. General Terms

NISH reserves the right to accept or reject any EOI, either in part or in full, without assigning any reason thereof.

DR.ADEELA ABDULLA

EXECUTIVE DIRECTOR

NISH
NISH

Copy to,

1. Notice Board
2. CCMD (NISH website)

Approved for Issue

Administrative Officer

